

# calleo

## Case Study: Department of Defence



### Calleo SAP Delivery Services

Calleo is a specialist provider of SAP resources to Federal Government clients. Calleo currently provides more than 50 AGSVA cleared SAP specialists to Government clients in Canberra, Brisbane, Melbourne, and Sydney.



Our experienced team provides management, technical delivery and sustainment expertise to the country's largest SAP implementation programs including Delivery Modernisation, Defence ERP and GovERP. We hold considerable experience delivering and managing both individual resources and teams of more than 20 to support our client's outcomes.

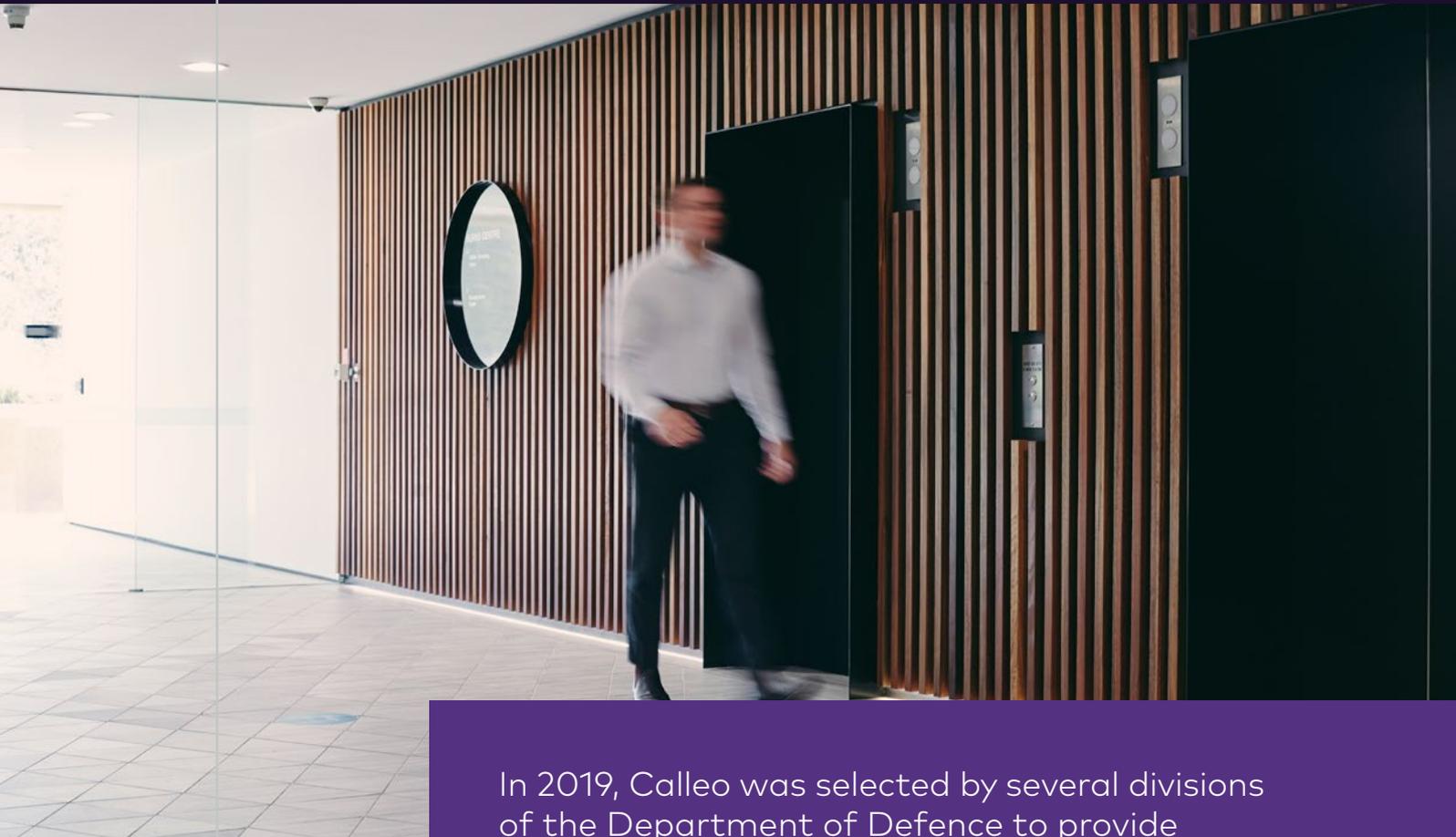
Accessing a network of more than 2500 AGSVA cleared resources, our deep SAP expertise and national capability allows Calleo to deliver skilled resources to our clients on short notice, often within as little as one business day.

The Calleo team take great pride in delivering client focused, personal, and bespoke solutions to meet our client's needs.

Calleo's SAP Delivery capability is highlighted by the below Case Study.

Client:

# Department of Defence



In 2019, Calleo was selected by several divisions of the Department of Defence to provide approximately 15 SAP resources to support their ERP implementation. The requirements spanned Management, Financial, Functional and Technical delivery resources. Today, Calleo provide over 30 SAP resources to the Department across the country, with resources located in Canberra, Melbourne, Brisbane, and Sydney. All Calleo resources hold AGSVA clearances of (typically) NV1 or higher.

## Brief

Calleo was engaged to deliver multifunctional, nationally dispersed teams of more than 30 resources to assist the Department with the management, build and deployment of SAP ERP systems.



## Solution

In close consultation with stakeholders from several divisions of Defence Calleo co-designed a common skills matrix and assessment process to successfully onboard more than 30 resources across the country. This includes resources for full-time as well as part-time engagements across the below skill sets, with engagements ranging from 3 to 36 months.

- SAP Human Resources Lead
- SAP Asset Management Lead
- Finance Process Lead
- Data Process Lead
- SAP Data Analysts
- SAP Reporting Analyst
- Business Process Specialists
- Finance Reporting Lead
- Finance Solution Lead
- Ui5 Solutions Developers
- ABAP / BW Specialists
- Data Services Specialists
- FICO Specialists
- SAP Functional Consultants

## Our Approach

The Calleo team take great pride in delivering client focused, personal, and bespoke solutions to meet our client's needs. Calleo arranged pre-engagement meetings with key stakeholders from varying divisions to form a holistic view of the requirements. Through co-designing a consistent, comparable assessment process Calleo presented shortlists against individual requirements. Understanding the importance of providing a high functioning team, Calleo facilitated pre-engagement meetings with resources and appointed leads across core capability areas, allowing our teams to rapidly deliver results.





## Capability

- Co-designed a bespoke assessment process
- National capability – Canberra, Melbourne, Sydney, Brisbane
- Managed and upgraded over 20 AGSVA clearances
- Delivered a flexible resourcing model – both full-time and part-time resources



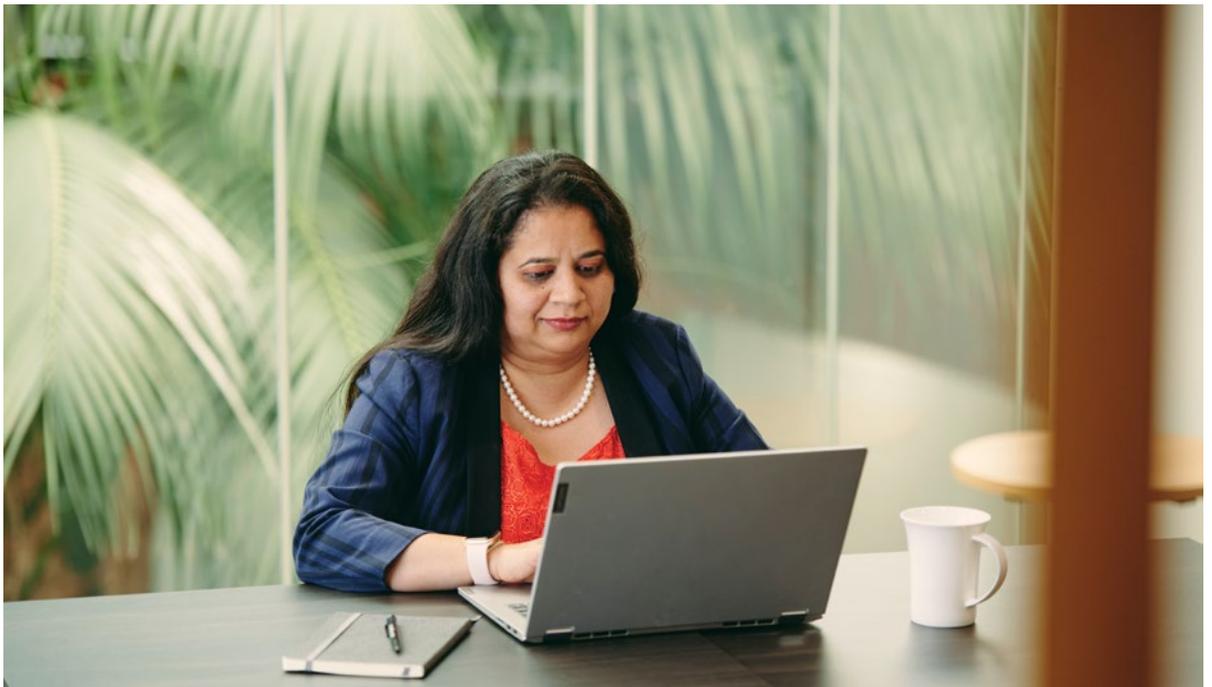
## Key Stats

30 AGSVA cleared resources  
delivered on schedule

Delivered functional, outcomes  
focused teams

Provided augmentation flexibility,  
allowing our clients to access skills  
for multiple concurrent projects

National resourcing across  
Canberra, Brisbane, Melbourne,  
and Sydney



## Key Personnel

**David Bain-Smith**  
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## Referee

Referee contact details can be provided at short notice to support this case study.



## Significance/ Importance

Calleo were proud to support the Commonwealth's largest, most complex SAP implementation. We provided highly skilled, cost-effective resources and built an outcomes-based team culture to rapidly deliver and manage our client's outcomes.